

Asia Pacific FI service providers												
	Agricultural Bank of China	Bank of America-Merrill Lynch	BNY Mellon	CIMB Bank	Citi	Deutsche Bank	HSBC	JPMorgan	Maybank	Mizuho Corporate Bank	Bank of Tokyo-Mitsubishi UFJ	RBS
Key differentiator	Largest bank network in China with over 24,000 branches. Bank claims to offer professional services, supported by advanced technology and extensive network.	Size, scale and global presence. The organization serves clients in more than 150 countries, has relationships with 99% of US Fortune 500 companies, and 82% of Fortune Global 500 companies.	Claims to be largest dollar clearing bank for FIs. Bank claims to have a focus on FIs with no corporate business and therefore no conflict with banking clients. Strengths are integrated online platform, service quality, financial strength, innovation, white labelled technology/ platform	Second-largest bank in Malaysia with strong Southeast Asia presence. Bank claims to offer a universal banking and dual banking franchise that offers diverse products to our broad customer base.	Broad coverage in Asia. Bank claims to offer clients a fully-integrated business model and infrastructure, including relationships management, sales, product management and development, and client delivery.	Largest Euro clearer. Claims to specialise in a customised and consultative approach, collaborates closely with its corporate and FI clients from inception through implementation and operation.	Distribution: 1,029 locations in 20 countries. Crossborder renminbi services. Claims to provide tailored financial solutions/services both online and offline through a network of 87 treasury sites in more than 60 countries and territories worldwide	Largest dollar clearing bank. Bank claims to move beyond the transactional to deliver integrated solutions.	Product flexibility to meet customers' complex requirements and a ready platform for integrated Cash, Trade and Treasury services. First Malaysian Bank to introduce Collateral Management Arrangement (CMA) financing structure.	Bank claims do provide sophisticated solutions to customers for trade-related financial needs and overseas investments. Specialise in providing structured trade finance, commodity finance and ECA finance.	Largest bank branch network in Japan, leader in yen clearing. Has a SWIFT-based STP system, active in SWIFT and CLS communities through board presence.	Working capital financing. Claims to address cross-border solutions involving regulated markets. Regional trade processing hub.
Online platform	Bank claims to offer a comprehensive range of services on offer, easy-to-use, stable operation and high reliability and security.	CashPro Online is the bank's global Internet-based client delivery channel for treasury management, liquidity, debt, investment and foreign exchange solutions.	Trade (Trade Workstation), Cash (Cash Registar Plus), Liquidity Services (Liquidity Direct), Global Custody & Fund Services (Workbench), Investment data management (Eagle Investment System), others including online systems for Alternative Investment Services and Tri-party services.	CIMB Biz-Channel, an online portal that provides a range of products and services to cater for cash management, ranging from account management, payables, receivables and cash concentration.	CitiDirect BE, TreasuryVision, Trade Advisor, CitiConnect for Securities, MultiFonds.	db-direct Internet service for all trade, cash, foreign exchange and custody transactions and information via a single point of access. GTB portal, an integrated transaction banking platform, in selected markets in Asia, allows for the aggregation of all transaction banking services and information in a single window.	HSBCnet is a single platform with broad range of integrated functionality. It's a global service, but can be offered specialised functionalities in different regions by taking local business needs into account.	JPMorgan ACCESS provides a full range of processing, information, and analytical options to enhance the control, efficiency and process management of your financial operations including cash, trade, custody, and FX.	For cash management, Maybank2e.net.my is an enterprise financial portal serving across the SMEs, Commercial and Corporate Banking cluster of customers. For trade finance, E-Trade.	Online platforms provide a diverse set of functionality that focus on visibility and control.	N/A	Trade online platform: MaxTrad. Cash online platform: Access Online. Liquidity component - online web-based portal to invest in money market funds.

White labelling	N/A	Trade Services, International Collections, Online Global Routing Directory.	Offers 30 services for cash management and trade finance.	Export Collection for Trade Finance.	N/A	Corporate Cash Management Services for other financial institutions, with services ranging from front end internet platform to back end operating systems. The bank claims solutions are customised for each partner financial institution.	N/A	Technology standalones: Trade Channel, Trade Doc, APAR Operations: The entire back-end of another firm's trade operations can be white labeled, the entire process is not transparent to clients' end users. Solutions: Supply Chain Financing.	N/A	N/A	PSSAccessII for trade finance service.	White labelling mainly provided to FI clients to use MaxTrad under their name. All traditional and supply chain products are available. Under White labelling the FI customer's clients can directly use the system, however checks and controls mean FI customer can review transaction and have full control.
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